

Message Text

PAGE 01 NATO 00769 121853Z

51

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 COME-00 SSO-00 EURE-00 USIE-00

CIAE-00 PM-03 INR-07 L-02 ACDA-05 NSAE-00 PA-01

PRS-01 SP-02 TRSE-00 SAJ-01 MC-02 INRE-00 /044 W

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FM USMISSION NATO

TO SECDEF WASHDC IMMEDIATE

SECSTATE WASHDC IMMEDIATE 0072

INFO DA WASHDC

USAMICOM HUNTSVILLE AL

USNHLO PARIS

LIMITED OFFICIAL USE USNATO 0769

E.O. 11652: N/A

TAGS: ETRD, MASS, NATO

SUBJ: NATO-HAWK PRODUCTION PROBLEM; US EXPORT LICENSE DELAYS

BEGIN SUMMARY. NATO-HAWK PRODUCTION IN ITALY IS BEING DELAYED
DUE TO EXCESSIVE DELAY IN US GRANTING OF AN EXPORT LICENSE
TO GENERAL ELECTRIC COMPANY. NATO-HAWK GENERAL MANAGER HAS REQ-
UESTED MISSION TO ASSIST IN RESOLVING PROBLEM. ACTION REQUESTED:
WASHINGTON REVIEW OF PROBLEM AND FORECAST FOR RESOLUTION.
END SUMMARY.

1. NATO-HAWK GEN MGR (GEN COERDT) NOTIFIED NATO-HAWK BOARD
OF DIRECTORS (BOD) BY TELEX ON 12 FEB 75 OF URGENT PROBLEM
INVOLVING PRODUCTION DELAYS IN ITALY DUE TO EXCESSIVE DELAY
IN US GRANTING OF EXPORT LICENCE TO GENERAL ELECTRIC COMPANY.
US BOD MEMBER (COL LYNCH), IN DISCUSSION WITH US NATO-HAWK
LIAISON OFFICER, PARIS (LTC NELSON), HAS DETERMINED THAT US

HAWK PROJECT AT HQ, US ARMY MISSILE COMMAND, IS AWARE OF PROBLEM.
TEXT OF GEN MGR'S MESSAGE FOLLOWS:

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PAGE 02 NATO 00769 121853Z

BEGIN TEXT.

I HAVE TO REPORT TO YOU A CASE OF EXCESSIVE DELAY IN GRANTING
US EXPORT LICENCES FOR COMPONENTS WHICH WILL ENDANGER SIGNIFICANTLY
THE SCHEDULE OF PRODUCTION OF KITS. GENERAL ELECTRIC (GE)

HAS BEEN UTILIZED BY CGE (FIAR) (COMPAGNIA GENERALE DI ELETTRICITA S.P.A.) AS THEIR PROCUREMENT REPRESENTATIVE IN THE US.

GE REQUESTED AN EXPORT LICENSE ON 15 NOV 74 FOR 7000LINE ITEMS WORTH ABOUT 17 MILLION DOLLARS (MAINLY ELECTRONIC COMPONENTS). (AVERAGE DELAY TO OBTAIN SUCH A LICENSE ONE MONTH.) (MUNITION CONTROL NUMBER 86076.)

A FIRST BULK SHIPMENT BY CHARTER AIRCRAFT OF THESE COMPONENTS WAS READY ON 20 DEC 74. EIGHTY PERCENT OF THE LIST IS PRESENTLY AVAILABLE FOR SHIPMENT. THIS WOULD HAVE PERMITTED FIAR TO START ASSEMBLY ON SCHEDULE (SCHEDULED DATE 1 FEB 75).

AT THIS DATE AFTER REPEATED REQUESTS URGING THE GRANTING OF LICENSE BY BOTH GE AND RAYTHEON, RAYTHEON LEARNED FROM MICOM THAT FURTHER INVESTIGATION IS REQUIRED BEFORE THEIR CONCURRENCE ON EXPORT OF THESE PARTS CAN BE GIVEN AND THAT THIS COULD HAVE A FURTHER DELAY OF 4 TO 6 WEEKS, IN LICENSE APPROVAL.

IN SUCH A CASE THE ASSEMBLY AT FIAR WOULD START WITH AT LEAST A 10 WEEK DELAY.

WORK-AROUND PLANS ARE BEING MADE TO MINIMIZE THE IMPACT, BUT I SUGGEST THAT YOUR GOVERNMENT MAKE KNOWN TO HIGHEST US AUTHORITIES THE INTEREST THAT EUROPEAN NATIONS BRING TO A TIMELY DELIVERY OF HELIP EQUIPMENT AND REQUEST THAT THE APPROPRIATE PRIORITY BE GIVEN TO THE ABOVE-MENTIONED EXPORT LICENCE.

I MENTION ALSO THAT THE PROCUREMENT FROM OTHER SUBCONTRACTORS HAS NOT SUFFERED ANY DELAY DUE TO EXPORT LICENCE FOR SIMILAR COMPONENTS. END TEXT.

2. MISSION NOTES THAT GEN MGR HAS REQUESTED THAT PROBLEM BE PASSED TO HIGHEST US AUTHORITIES. SINCE THE USG HAS PROVIDED FULL APPROVAL TO THE NATO-HAWK/RAYTHEON CONTRACT FOR THE HAWK LIMITED OFFICIAL USE
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PAGE 03 NATO 00769 121853Z

EUROPEAN LIMITED IMPROVEMENT PROGRAM (HELIP) AND THE CONTRACT HAS BEEN IN FORCE SINCE 15 JAN 74, MISSION DOES NOT UNDERSTAND REASON FOR THIS LATE-HOUR DELAY ON AN EXPORT LICENCE.

3. ACTION REQUESTED: WASHINGTON CONFIRMATION THAT PROBLEM HAS BEEN STATED ACCURATELY BY GEN MGR, THAT THE PROBLEM IS UNDER REVIEW AT AN APPROPRIATE LEVEL IN WASHINGTON, AND WASHINGTON FORECAST FOR RESOLUTION. BRUCE

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<< END OF DOCUMENT >>

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Draft Date: 12 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NATO00769
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750286/abbrzidz.tel
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